

WORKSHOP

Submarine cable connectivity: Competition & market dynamics, ex-ante economic regulation and future challenges

Location:	Online
Date and Time:	09 December 2025, 14:00-17:10 CET

In this workshop different stakeholders will share their views on the current state of play of the telecommunications submarine connectivity in Europe and other related areas as Latin America or the southern mediterranean sea, with a focus on the competition and market dynamics, the ex-ante economic regulatory regime applied, as well as the main emerging and future challenges.

DRAFT AGENDA

14:00-14:10 Opening statement by **Robert Mourik**, BEREC Chair 2025

14:10-14:20 **Overview of the BEREC report on domestic submarine cables** connectivity in Europe
Speakers: BEREC DM co-chairs

14:20-14:50 **Keynote speeches**

- **Sandra Maximiano**, co-chair of the ITU Advisory Body on Submarine Cable Resilience on “**Connectivity and resilience: cooperation for a shared future**”
- **Miguel Gonzalez-Sancho**, Head of Unit Cybersecurity Technology and Capacity Building at European Commission on “**Submarine connectivity and main challenges: resilience, innovation and funding**”

14:50-15:10 Q&A

15:10-15:55 **Panel 1 | Investments, competition and regulatory approach: case studies**

- **Rod Kirwan**, Legal & Regulatory Affairs, European Subsea Cables Association (ESCA)
- **Gustavo Santana Borges**, Executive superintendent at ANATEL
- **NTRA** (the speaker tbc)

15:55-16:15 Q&A

16:15-16:45 **Panel 2 | Emerging and future challenges**

- **Antoine Queval**, Business Developer Director at Alcatel Submarine Networks (ASN)
- **Dean Bubley**, Founder of Disruptive Analysis and independent analyst

16:45-17:05 Q&A

17:05-17:10 Closing statement by BEREC DM WG co-chairs